

WEBINARS PRESENTED **BY LARRY ROBBIN**

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- * Over 45 Years of National Workforce Development Training and Consulting Experience!
- * Presented Over 300 Webinars! Webinars sponsored by the National Association of Workforce Development Professionals, California Workforce Development Board, National Youth Employment Coalition, New York Association of Training and Employment Professionals, Dynamic Institute, Easter Seals, SER – Jobs for Progress, Ross Innovative Employment Services, Vista Adult School, National Network of Sector Practitioners and many other organizations!
- * Trained More Than 100,000 People Across the Country!
- * Consulting and Training for Over 1000 Organizations Including the Department of Labor, Department of Health and Human Services, Department of Education, America’s Job Centers, Nonprofits, Schools, Government Agencies, Businesses and Many Other Clients!
- * Extensive List of References From National Leaders in Workforce Development! To see Reference Quotes, Client List and More Information go to <http://www.LarryRobbin.com>.

“ROSS Innovative Employment Services is a leading national workforce organization that has been providing services for over 20 years and we have been very happy with Larry's webinars. He has an incredible amount of relevant webinar topics to choose from and he even customized ours to fit our needs! We have done a series of ten of Larry’s webinars to train our staff and managers and they really enjoyed the unique ideas and tools that Larry provides. We plan on doing more of them. We recommend these webinars as a way to get fresh ideas and improve the knowledge of your staff.”
Shawn Brenner Chief Executive Officer of Ross IES

WHY USE LARRY ROBBIN WEBINARS?

- 1. These webinars feature state-of-the-art solutions to the challenges faced by your workforce program. Larry brings over 45 years of national experience in workforce development to each webinar. Besides his own ideas, he also draws on what he has learned from his ongoing volunteer work with hard-to-employ individuals and from the ideas shared by the 100,000 people that have been in his training. With this unmatched experience, Larry can show you how to turn your program challenges into success stories!**
- 2. These webinars are very time and cost efficient. As long as people have access to a computer, they do not have to travel to a training site.**

The planning for a webinar takes much less time than an onsite event so webinars are a big time saver for management. When you do a webinar you save the money involved with renting space, having management staff the event, travel expenses, audio visual costs etc. An onsite training is a one time event. You can record Larry's webinars so if people can't attend the live session or if you add new staff after the webinar, people can still take it. Do a series of Larry's webinars and create your own staff development library!

- 3. Larry's webinars are very dynamic and engage people taking the webinar. They are the opposite of the traditional boring power point presentation! Because Larry has presented more than 300 webinars, he knows how to make them a powerful transformative learning experience.**
- 4. You can include as many partners as you like from any location and share the cost of the webinar and save a lot of money on the webinar training!**
- 5. Discounts are available for booking three or more webinars!**

ABOUT LARRY ROBBIN WEBINARS!

- * All webinars are done live and customized for your organization through our pre-webinar needs assessment call. Webinars are 90 minutes long and include time for questions and answers. People can print out the slides in advance of the webinar and take notes as the webinar is being presented.
- * You can have as many people in on the webinar as you like without any additional cost to you. People can participate in the webinar from any location. Sponsoring the webinars with your partners and sharing the cost will make this an extremely cost effective way to improve staff and management skills.
- * Job seeker webinars can be done in all population versions or customized for specific populations such as various populations of youth, people in reentry, people with disabilities, hard-to-employ, TANF and many other populations.

A FEW OF OUR MOST POPULAR WEBINAR TOPICS!

This list is just a sample of Larry's webinar topics.

Email <mailto:larry@larryrobbin.com> for more information about any of these topics and for information on many other webinars!

Book three or more webinars and get a series discount!

Check of the webinars that will help your work!

You Can be a Barrier Buster!

New, More Powerful and Faster Ways to Eliminate Barriers to Employment!

Make Your Program a Magnet! How to Recruit People to Your Program!

You Can be a Change Agent!

How to Increase Employment Motivation in the Hard-to-Employ!

Are You Talking Like Businesses Think?

How to Get the Private Sector to Use Your Services!

Robbin and Associates
Improve the Performance of Your Workforce Organization
With Our Webinars!

The Captain and Coach Approach to Case Management!

A Powerful New Approach that Teaches People to Case Manage Themselves!

The Radar Approach to Job Retention! The Most Powerful Job Loss Prevention System that Can Stop Job Loss Before People Start Work!

How to Get Employers to Hire Youth!

Trauma! How to Help People Cope with This Powerful Barrier to Employment and Become Successful in the World of Work!

How to Sell Employers on the Profit Making Benefits of OJT and Work Experience!

How to Hire the Workforce Development Professional of the Future!

As someone with a long career in workforce development including working for the Department of Labor and being a Director of a Workforce Development Board and now as the Executive Director of the California Workforce Association, I have had an opportunity to be acquainted with the work of the vast majority of the national trainers and consultants in the workforce development field. I have used the training and consulting services of Larry Robbin on many occasions. The California Workforce Association has been producing three conferences a year for over thirty years and Larry has been invited to present at more of them than any other trainer because he provides the highest quality and most innovative training and consulting services of anyone in the field. His work is the state-of-the-art and yet very practical. Larry transforms the work people are doing to higher levels and helps his training attendees and consulting clients get results they never imagined. I highly recommend him to any organization.

Bob Lanter

Executive Director of the California Workforce Association

Building Bridges to the American Workplace! Employment and Customer Service Strategies for Success with Immigrants and Refugees!

From the Streets to the Workplace!

Employment Strategies for Working with People That are Homeless!

How to Find the Ability in People with Disabilities!

The Rules of Engagement! How to Prevent People From Dropping Out of Your Program and Get the Most Out of It!

Robbin and Associates
Improve the Performance of Your Workforce Organization
With Our Webinars!

You are the Glue! How to Retain Staff in Your Workforce Program!

How to Make Your Program Youth Competent!

What Adults Need to Know in Order to Serve Youth More Effectively!

How to Go From Placement to Engagement with Employers!

**How to Help People Build Their Social Capital and
Get Hired in the Hidden Job Market in Much Less Time!**

**Standing Room Only! How to Attract People and Fill Up Your Workshop!
Is Your Workforce Program the State-of-the-Art?**

How to Get Repeat Business From Businesses!

Soft Skills are Success Skills! How to Teach Them to Your Job Seekers!

Job Readiness From the Private Sector Perspective!

How to Train Employers to Supervise Youth!

Cooperation, Coordination or Collaboration?

What Framework Will Make Your Partnership the Most Successful?

Job Development and Business Services! The Tricks of the Trade!

DIDN'T SEE WHAT YOU NEED?

**Remember this is only a partial list of Larry's webinars.
Email us at larry@larryrobbin.com with your webinar workshop needs and
we will let you know if that is one of the many webinars that are available.**

**Start turning your program challenges into
success stories by scheduling your webinars today!**

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WORKFORCE PROGRAMS FOR
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