

# **FROM JAILS AND PRISONS**

# **TO JOBS AND CAREERS!**

## **WANT TO IMPROVE YOUR EMPLOYMENT OUTCOMES**

## **WITH PEOPLE WITH CRIMINAL RECORDS?**

**DO IT WITH TRAINING AND CONSULTING FROM  
LARRY ROBBIN**

**EXECUTIVE DIRECTOR OF ROBBIN AND ASSOCIATES**

- \* OVER 45 YEARS OF REENTRY WORKFORCE PROGRAM EXPERIENCE!
- \* TRAINED MORE THAN 100,000 PEOPLE ACROSS THE COUNTRY!
- \* WORKED WITH MORE THAN 1000 ORGANIZATIONS OF ALL KINDS!
- \* DESIGNED 20 SUCCESSFUL REENTRY EMPLOYMENT PROGRAMS!
- \* EXTENSIVE REFERENCE LIST FROM REENTRY PROGRAM PROVIDERS!

**SOME OF OUR MOST POPULAR STAFF TRAINING WORKSHOPS!**  
(AVAILABLE IN ALL POPULATION, YOUTH, DISABILITY, CONSUMER AND OTHER  
POPULATION SPECIFIC VERSIONS – CONTACT US FOR DETAILS)

### **\*FROM JAILS AND PRISONS TO THE WORLD OF WORK!**

Our most popular reentry training is an A to Z look at employment counseling, job search and much much more. Teach people new ways to job hunt in the hidden job market where their background is not a barrier to getting hired! Get practical strategies for closing the gap between people in reentry and the labor market. This training has been taken by more than 10,000 people across the country and received excellent evaluations!

### **\*ARE YOU TALKING LIKE BUSINESSES THINK? HOW TO GET THE PRIVATE SECTOR TO HIRE PEOPLE IN REENTRY!**

Learn from the feedback of hundreds of business people what they think about hiring people in reentry. Find out how to use private sector sales strategies that appeal to their profit making mindset. When you think and sell like business people talk, you will get more and better jobs for the people in your program!

### **\*KEEP THE BARS BEHIND YOU!**

### **EMPLOYMENT AS A JOB RETENTION AND ANTI-RECIDIVISM STRATEGY!**

Many people in reentry get jobs, lose them and become incarcerated again. This innovative approach to retention will keep them working! Discover how to make retention the core of all of your pre and post employment services. Replace ineffective crisis intervention with prevention and keep people on the job!

### **\*FREEDOM IS A CONSTANT STRUGGLE!**

### **A NEW WAY TO DO CASE MANAGEMENT WITH PEOPLE IN REENTRY!**

This powerful model empowers people in reentry to case manage themselves as the captain of their employment process with staff in the role of a coach. Create a team of people that will support them to make employment progress. Get a new toolbox full of case management strategies that help people go to work!

### **\*TRAUMA! HELP PEOPLE WITH THE MOST POWERFUL BARRIER TO EMPLOYMENT!**

Trauma is one of the most universal and powerful barriers to employment for people in reentry. This workshop takes an employment focus to trauma and will show you how to help people heal. Find out how your program design and all of your direct services can be redesigned to reduce and eliminate trauma. Learn how to make effective referrals to mental health and other services and people can go to work successfully!

### **\*DIGGING FOR GOLD!**

#### **FIND HIDDEN ASSETS TO EMPLOYMENT IN PEOPLE IN REENTRY!**

A lot is said about what is wrong with people in reentry. This unique model uses a new strength based approach that starts with discovering hidden assets to employment. Help people uncover their employability and watch job search motivation increase. These assets will increase motivation, improve job matching and help people mobilize their strengths so they can overcome their barriers faster and go to work!

### **\*THE BARRIER BUSTER! NEW WAYS TO ELIMINATE BARRIERS TO EMPLOYMENT**

This workshop is packed with entirely new and more powerful approaches to barrier removal. Learn how to use the strengths based approach, the barrier list strategy, social system analysis, compassionate confrontation, role models, self-talk realignment and many other state-of-the-art strategies. If you want to eliminate barriers faster than ever, bring this workshop to your program!

### **\*THE RULES OF ENGAGEMENT!**

People in reentry often drop out of employment programs or do not fully engage with the services. You can make your program an engagement magnet and help people take full advantage of what you offer by using the eight levels of engagement model and many other tools featured in this innovative workshop!

### **\*YOU CAN BE A CHANGE AGENT! HOW TO INCREASE EMPLOYMENT MOTIVATION WITH PEOPLE IN REENTRY!**

This workshop is based on feedback from people in reentry that went from a “no work no way” attitude to saying, “I got the job!” Find out what the program and staff did that had such a powerful impact on changing their motivation and put these practices into your program. Make your services a springboard to employment that will increase employment motivation faster than ever!

**THESE ARE JUST A FEW OF OUR TRAININGS! CONTACT US FOR OTHER TOPICS!**

### **MANAGEMENT CONSULTING SESSIONS**

Our management consulting services are highly customized to your needs.

A few of the topics we can cover in these sessions include:

- \* Placement to Engagement with Businesses to Get Money, Volunteers and More!
- \* Redesign Your Program To Eliminate Barriers to Employment Faster!
- \* How to Get Performance and Placement Plus From Your Personnel!
- \* Upgrade Job Readiness and Life Skills to Get the Results You Need!
- \* Design the Master Strategy for Work with the Business Community!
- \* New Ways to Serve More People Without Adding Staff!
- \* Turn Your Weakest Program Features Into Success Stories!

**THESE ARE JUST A FEW OF OUR REENTRY TRAINING AND CONSULTING SERVICES!**

**CONTACT US FOR INFORMATION ON MANY MANY MORE TOPICS!**

***ROBBIN AND ASSOCIATES***

***YOUR REENTRY EMPLOYMENT PROGRAM***

***IMPROVEMENT RESOURCE FOR OVER 45 YEARS!***

**[larry@larryrobbin.com](mailto:larry@larryrobbin.com) [www.LarryRobbin.com](http://www.LarryRobbin.com)**

**Check out the website for the Reentry and Employment Resource List, free handouts like What Were the Steps on Your Path? and sign up for the free newsletter packed with employment strategies!**