ROBBIN AND ASSOCIATES WORKFORCE DEVELOPMENT AREAS OF EXPERTISE

<u>VISION DEVELOPMENT</u> – Work with funders, policy makers, workforce leaders, educators and others to develop strategies for improving the outcomes of the workforce development system.

PROGRAM IMPROVEMENT – Reinvent any aspect or the entire service delivery model using state-of-the-art strategies that help organizations exceed their performance standards. Experience with over 1000 organizations will be used to improve your program.

NEW PROGRAM DEVELOPMENT – Forty-five years of innovative national experience designing hundreds of new programs and projects will be used to get your new program development up and running in less time with outstanding outcomes.

<u>MANAGEMENT SERVICES</u> – Provide a comprehensive and highly customized set of management consultation and coaching services for program leaders so they can take their organizations closer to the state-of-the-art in workforce development.

<u>PARTICIPANT RECRUITMENT</u> – Combine private sector marketing strategies with the feedback from disengaged populations about what it takes to attract them. Add cutting-edge recruitment ideas to meet program recruitment goals faster and with less time and expense.

<u>CASE MANAGEMENT</u> – Make case management an engaging and empowering program element using an asset to employment approach that uses people's strengths to eliminate barriers which leads to more employment progress in less time.

STAFF TRAINING – Train staff in new more effective ways to deliver all types of workforce, education and training services based on the best practices in the field. Hundreds of workshops are available covering all aspects of job seeker and business services.

RETENTION – Our unique retention problem prevention model will improve retention in training programs and on the job. This is a proactive approach to retention that actively works to uncover and address the signs of potential retention issues before they become a problem.

<u>UPWARD MOBILITY</u> – Create pathways out of poverty using a variety of strategies, partners and new ways of working. Help all populations achieve self-sufficiency.

PRIVATE SECTOR RELATIONSHIPS – Learn to think like businesses and go from placement to indepth partnership relationships that bring funding, volunteers, joint projects, internships, work experience, subsidized employment, a Business Advisory Board and much much more.

TALENT DEVELOPMENT – Make organizations a magnet for attracting, hiring, onboarding, retaining and engaging the top talent to staff and manage the program. Get the employee of the future to take organizations to new levels of success!

<u>SPECIAL PROJECTS</u> – Work on diverse customized initiatives of any scale in order to turn organization challenges into success stories. This can include workforce collaborations, sector initiatives, working with funders, social enterprises, transitional employment, on-the-job training, supported work, training programs, joint projects with a wide variety of partners and many other special project initiatives.

LARRY ROBBIN

EXECUTIVE DIRECTOR OF ROBBIN AND ASSOCIATES

OVER FORTY-FIVE YEARS OF WORKFORCE DEVELOPMENT CONSULTING, TRAINING AND PROGRAM IMPROVEMENT EXPERIENCE! MORE THAN 1000 ORGANIZATIONS SERVED!

larry@larryrobbin.com 510-834-8524 www.LarryRobbin.com