

**LARRY ROBBIN OFFERS YOU HUNDREDS OF  
WEBINAR TOPICS TO CHOOSE FROM!!  
WHAT LARRY BRINGS TO YOUR WEBINAR!**

- \* **More than 45 years of national workforce development consulting, training and program improvement experience! Regarded as a national expert in the workforce development field. See the reference quotes and client list at [www.LarryRobbin.com](http://www.LarryRobbin.com).**
- \* **Trained over 100,000 people! More training for the National Association of Workforce Development Professionals and the California Workforce Association than any other presenter!**
- \* **Experience doing hundreds of webinars for the New York Association of Training and Employment Professionals, NAWDP, SER – Jobs for Progress, Ross IES, California Workforce Development Board, National Youth Employment Coalition and many other sponsors!**
- \* **Worked with over 1000 organizations!**

All webinars are highly customized to your goals, organization and local conditions.

Larry does not present generic webinars!

**Job seeker training topics can be done in versions  
for all populations or for specific populations!**

***HERE ARE A FEW OF THE MOST POPULAR WEBINAR TOPICS!  
REMEMBER THIS IS ONLY A PARTIAL LIST OF WEBINARS,  
IF YOU NEED SOMETHING THAT IS NOT ON THIS LIST,  
PLEASE ASK ABOUT IT!***

**[www.LarryRobbin.com](http://www.LarryRobbin.com) [larry@larryrobbin.com](mailto:larry@larryrobbin.com)**

**CHECK OFF THE TOPICS THAT YOU NEED!**

1. **Are You Talking Like Businesses Think?  
How To Get The Private Sector To Use Your Services!**
2. **How To Design The Master Strategy For Business Services Success!**
3. **You Can Be A Change Agent!  
How To Increase Employment Motivation In The Hard-To-Employ!**
4. **From Jails To Jobs!  
New Employment Strategies For Youth And Adults In Reentry!**

5. **The Barrier Buster!  
New, Faster And Better Ways To Overcome Employment Barriers!**
6. **How To Win Over The Hearts And Minds Of Gang Oriented Youth!**
7. **From Job Counselor To Career Coach! Make The Transition Work!**
8. **How To Go From Placement To Engagement With The Private Sector!**
9. **Through Disconnected Eyes! How Disconnected Youth Want You To Recruit,  
Engage And Retain Them For Employment Success!**
10. **The Case Management Skill Builder! Upgrade The Skill Sets Of Case Managers!**
11. **How To Find The Ability In Disability!  
(Available In All Disability Or Disability Specific Versions)**
12. **Build Bridges To The American Workplace For Immigrants And Refugees!**
13. **How To Sell OJT, Transitional Employment, Subsidized Employment, Work  
Experience, Or Internships To Employers! Pick The Topics You Want To Cover!**
14. **I Don't Want To Work And You Can't Help Me! How To Turn "No Work No Way"  
Into "I Got The Job!" With People Who Don't Want To Go To Work!**
15. **Soft Skills Are Success Skills! New And Better Ways To Teach Them!**
16. **Job Readiness From A Private Sector Perspective!  
An Employer Driven Approach!**
20. **Customer Service Skill Building For Front Line Staff!**
21. **Cooperation, Coordination And Collaboration!  
How To Make Your Organization A Better Partner!**
23. **Career Counseling With The Hard-To-Employ!**
24. **From Pink Slip To Paycheck! Success With Dislocated Workers!**
25. **The Radar Approach To Job Retention! The Prevention Approach To Job Loss!**
26. **The Revolutionary New Captain And Coach Approach To Case Management!**
27. **Jump Start The Job Search Of The Long Term Unemployed!**
28. **Homeless Not Helpless! Help People Go From The Streets To The Workplace!**
29. **How To Get *\$\$\$Money\$\$\$* And More From Private Sector Businesses!**

30. **How To Recruit, Hire, Retain, Onboard And Engage The Top Talent!**
31. **Make Your Program A Magnet! How To Recruit Challenging Populations!**
32. **How To Serve More People With Less Staff And Get Better Results!**
33. **How To Reduce Anxiety, Stress And Burnout In Your Organization!**
34. **Is Your Workforce Development Organization The State-Of-The-Art?**
35. **Upward Bound! How To Teach People To Advance On The Job!**
36. **Senior Success! Help Older Workers Go To Work!**
37. **Resume Writing For The Hard-To-Employ!**
38. **From The Service To The Private Sector! Interview Skills For Veterans!**
39. **Close The Gap! Improving Cross Cultural Communication Skills For Working With Immigrants And Refugees!**
40. **The End Of The Rainbow! Stay On The Career Pathway To Completion!**
41. **How To Sell Employers On Apprenticeships!**
42. **New Ways To Measure And Improve Business Satisfaction With Your Services!**
41. **Keep The Bars Behind You! Job Retention For People In Reentry!**
42. **The Rules Of Engagement! How To Retain And Get The Strongest Relationships With People In Your Program!**
43. **Standing Room Only! How To Make Your Workshops Sell Out!**
44. **Foster Youth Are Working Youth!**
45. **Close The Gap Between Case Managers And Business Services!**
46. **How To Organize A Successful Business Advisory Board!**
47. **Mental Health Consumer Employment Strategies!**
48. **Digging For Gold! How To Find Hidden Assets To Employment!**
49. **Trauma! The Most Powerful Hidden Barrier To Employment! How To Help People Cope With It And Be Successful!**
50. **How To Make Job Clubs Really Lead To Employment!**

**DIDN'T SEE WHAT YOU NEED?  
THERE ARE MANY MORE TOPICS TO CHOOSE FROM!!!**

**CONTACT US AT [LARRY@LARRYROBBIN.COM](mailto:LARRY@LARRYROBBIN.COM)  
SO WE CAN MATCH YOUR NEEDS TO THE RIGHT TOPIC!**

**ROBBIN AND ASSOCIATES**

**Your Workforce Program Improvement Resource For Over 45 Years!**

**[WWW.LARRYROBBIN.COM](http://WWW.LARRYROBBIN.COM)**

**Sign up on the website for the free newsletter  
read by more than 10,000 workforce development professionals!**

**ON-SITE TRAINING AND CONSULTING  
AND KEYNOTE SPEAKING SERVICES ARE ALSO AVAILABLE!**

**"As someone with a long career in workforce development including working for the Department of Labor and being a Director of a Workforce Development Board, I have had an opportunity to be acquainted with the work of the majority of the national trainers and consultants in the workforce development field. I have used the training and consulting services of Larry Robbin on many occasions. I think that he provides some of the highest quality and most innovative services of anyone in the field. His work is the state-of-the-art and yet very practical. Larry transforms the work people are doing to higher levels and helps his training attendees and consulting clients get results they never imagined. I highly recommend him to any organization."**

**Bob Lanter - Executive Director of the California Workforce Association**

**"Larry Robbin has been a strategic partner to JVS through most of our forty year history. Through staff training, management consulting and program development, Larry has helped JVS develop and run programs that successfully meet the needs of the community and employers. His deep expertise in workforce development, national perspectives and sensitivity to organizational needs make him a highly valuable and trusted resource."**

**Abby Snay - Executive Director of Jewish Vocational Services  
Board President of the National Skills Coalition**

**"Larry trained large groups in the Seattle-King County WorkSource system and helped new and creative design approaches emerge with multiple partners who needed to find common ground. He challenges with humor, activity and cutting edge ways of looks at traditional designs and models. Such worthwhile training!"**

**Marléna Sessions - Chief Executive Officer Workforce Development Council of Seattle-King County and Former Chair of the Workforce Development Committee of the US Conference of Mayors**