

WEBINARS PRESENTED BY LARRY ROBBIN

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- * **Over 45 Years of National Workforce Development Training and Consulting Experience!**
- * **Presented Over 300 Webinars! Webinars sponsored by the San Bernardino Workforce Development Board, National Association of Workforce Development Professionals, California Workforce Development Board, National Youth Employment Coalition, New York Association of Training and Employment Professionals, Riverside Workforce Development Board, Vista Adult School, Easter Seals, National Network of Sector Practitioners and many other organizations! To see the client list go to <http://www.LarryRobbin.com>.**
- * **Trained More Than 100,000 People Across the Country!**
- * **Consulting and Training for Over 1000 Organizations Including the Department of Labor, Department of Health and Human Services, Department of Education, America's Job Centers, Nonprofits, Schools, Government Agencies, Businesses and Many Other Clients!**
- * **Extensive List of References From National Leaders in Workforce Development! To see Reference Quotes go to <http://www.LarryRobbin.com>.**

"ROSS Innovative Employment Services is a leading national workforce organization that has been providing services for over 20 years and we have been very happy with Larry's webinars. He has an incredible amount of relevant webinar topics to choose from and he even customized ours to fit our needs! We have done a series of ten of Larry's webinars to train our staff and managers and they really enjoyed the unique ideas and tools that Larry provides. We plan on doing more of them. We recommend these webinars as a way to get fresh ideas and improve the knowledge of your staff."

Shawn Brenner Chief Executive Officer of Ross IES

ABOUT LARRY ROBBIN WEBINARS!

- * All webinars are done live and customized for your goals using our pre-webinar needs assessment call. Webinars are 90 minutes long and include time for questions and answers.
- * You can have as many people in on the webinar as you like without any additional fee. People can participate in the webinar from any location. Sponsoring the webinars with your partners and sharing the cost will make this an extremely cost effective way to improve staff and management skills.
- * Webinars can be done for staff working with all populations or customized for specific populations such as various populations of youth, people in reentry, people with disabilities, hard-to-employ, TANF, people who are homeless and many other types of people served by the workforce system.
- * Looking for a way to jump start the job search of your job seekers? Email <mailto:larry@larryrobbin.com> for information on our webinars especially designed for your job seekers!
- * Discounts are available for booking a series webinars!

35 OF OUR MOST POPULAR WEBINAR TOPICS!

This list is just a sample of Larry's webinar topics.

Email <mailto:larry@larryrobbin.com> for more information about any of these topics and for information on many other webinars!

Book three or more webinars and get a series discount!

Check off the webinars that will help your work!

Shaking Hands in Telephone and Virtual Counseling!

New Ways to Make Telephone and Virtual Counseling More Effective!

From Pink Slip to Paycheck! Employment Success with Dislocated Workers!

Trauma! How to Help People Cope with This Powerful Barrier to Employment and Become Successful in the World of Work!

How Covid Has Changed How and Who Employers Hire!

How to Update Your Job Search and Interviewing Strategies for the New Reality!

**How to Serve More People in Less Time and Get Better Results!
Transform Your Work into a High Capacity Model!**

Are You Saving Lives Doing Covid Informed Job and Career Counseling?

**Trauma! How to Help People Cope with This Powerful Barrier to Employment
and Become Successful in the World of Work!**

**Working for Wellness! How to Manage Anxiety, Stress and Burnout in
Workforce Development Organizations!**

You Can Be a Barrier Buster!

New, More Powerful and Faster Ways to Eliminate Barriers to Employment!

How to Prepare People for Jobs and Careers That Do Not Exist!

Make Your Program a Magnet!

How to Recruit Difficult to Reach Populations to Your Program!

You Can be a Change Agent!

How to Increase Employment Motivation in the Hard-to-Employ!

Are You Talking Like Businesses Think?

How to Make the Profit Making Business Case for Using Your Services!

The Captain and Coach Approach to Case Management!

A Powerful New Approach that Teaches People to Case Manage Themselves!

Don't Think I – Think We Don't Think Program – Think Partners!

How to Make Your Partnerships into a Seamless System!

**The Radar Approach to Job Retention! The Most Powerful Job Loss Prevention
System that Can Stop Job Loss Before People Start Work!**

Career Counseling Success with the Hard-to-Employ!

Jails to Jobs! New Strategies for Reentry Employment!

How to Get Employers to Hire Youth!

Customer Service Strategies for Success with Angry and Challenging Customers!

As someone with a long career in workforce development including working for the Department of Labor and being a Director of a Workforce Development Board and now as the Executive Director of the California Workforce Association, I have had an opportunity to be acquainted with the work of the vast majority of the national trainers and consultants in the workforce development field. I have used the training and consulting services of Larry Robbin on many occasions. Larry has been invited to present at more of the California Workforce Association conferences than any other trainer because he provides the highest quality and most innovative training and consulting services of anyone in the field. His work is the state-of-the-art and yet very practical. Larry transforms the work people are doing to higher levels and helps his training attendees and consulting clients get results they never imagined. I highly recommend him to any organization.

Bob Lanter

Executive Director of the California Workforce Association

Selling Employers on the Profit Making Benefits of OJT and Work Experience!

How to Hire the Workforce Development Professional of the Future!

From Start to Finish! New Ways to Improve Recruitment and Retention in Training and Apprenticeship Programs!

Digging for Gold! A Strengths Based Approach to Finding Hidden Assets to Employment in the Hard-to-Employ!

**From Internships, Subsidized Employment or Work Experience to Jobs!
How to Teach People to Work in Ways That Lead to Job Offers!**

Through Disconnected Eyes! How Disconnected Youth Want You to Recruit, Engage and Retain Them in Your Program!

Building Bridges to the American Workplace! Employment and Customer Service Strategies for Success with Immigrants and Refugees!

**Matchmaker Matchmaker Make Me a Match!
How to Improve Assessment to Make Better Training Matches!**

Keep the Bars Behind You! Job Retention for People in Reentry!

Ten New Ways to Measure Job Seeker and Business Satisfaction With Your Program!

**From the Streets to the Workplace!
Employment Strategies for Working with People that are Homeless!**

Robbin and Associates
Improve the Performance of Your Workforce Organization
With Our Webinars!

How to Find the Ability in People with Disabilities!

The Rules of Engagement! How to Prevent People From Dropping Out of Your Program and Get the Most Out of It!

You are the Glue! How to Retain Staff in Your Workforce Program!

How to Make Your Program Youth Competent!

What Adults Need to Know in Order to Serve Youth More Effectively!

The Case Management Skill Builder! How to Upgrade Case Management!

The Master Strategy for Going from Placement to Engagement with Employers!

It is all About Who You Know! How to Help People Build Their Social Capital and Get Hired Faster Using the Hidden Job Market!

Standing Room Only! How to Make Your Workshops Sell Out!

Is Your Workforce Program the State-of-the-Art?

How to Get Repeat Business From Businesses!

Soft Skills are Success Skills! How to Teach Them to Your Job Seekers!

Job Readiness From the Private Sector Perspective!

How to Train Employers to Supervise Youth!

How to Get Money and More From Private Sector Businesses!

CAN'T DECIDE WHICH TOPIC TO CHOOSE?

CONTACT US AT [MAILTO:LARRY@LARRYROBBIN.COM](mailto:LARRY@LARRYROBBIN.COM), TELL US YOUR GOALS AND WE WILL HELP YOU PICK THE BEST TOPIC FOR YOUR NEEDS!

DIDN'T SEE WHAT YOU NEED?

Remember this is only a partial list of Larry's webinars. Email us at larry@larryrobbin.com with your webinar workshop needs and we will give you other webinars to choose from!

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WORKFORCE PROGRAMS FOR OVER 45 YEARS!**

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