

WEBINARS PRESENTED BY LARRY ROBBIN **FOR PROGRAMS SERVING THE HARD-TO-EMPLOY**

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- * Larry brings over 45 Years of national workforce development training experience with programs serving the hard-to-employ to your organization. His services have been used by more than 1000 organizations. For a partial list of his clients go to <http://www.LarryRobbin.com>.
- * Larry has trained 100,000 people, presented at 500 conferences and done over 300 webinars! His webinars are used by organizations serving youth, adults and seniors with multiple and severe barriers to employment. This includes programs serving people in poverty, people who are homeless, people with disabilities, TANF recipients, the long term unemployed, opportunity youth, people in reentry, immigrants and refugees, mental health consumers, veterans and other populations facing major challenges in becoming employed.
- * Larry's training services have been used by Goodwill Industries, Department of Labor, Department of Health and Human Services, Jobs for the Homeless Consortium, Los Angeles Department of Mental Health, California Department of Rehabilitation, America's Job Centers, Workforce Boards, government agencies, nonprofits, training providers, social services, behavioral health programs, youth programs, reentry programs and many other entities.

"ROSS Innovative Employment Services is a leading national workforce organization that has been providing services for over 20 years and we have been very happy with Larry's webinars. He has an incredible amount of relevant webinar topics to choose from and he even customized ours to fit our needs! We have done a series of ten of Larry's webinars to train our staff and managers and they really enjoyed the unique ideas and tools that Larry provides. We plan on doing more of them. We recommend these webinars as a way to get fresh ideas and improve the knowledge of your staff."

Shawn Brenner Chief Executive Officer of Ross IES

ABOUT LARRY ROBBIN WEBINARS!

- * All webinars are done live and customized for your goals using our unique pre-webinar needs assessment. Webinars are 120 minutes long (although the time can be adjusted based on your needs) and include time for a breakout room with a structured skill building activity and time for questions and answers.
- * You can have as many people take the webinar as you like without any additional fee. You can cosponsor a webinar with as many partners as you like. Sharing the cost makes this an extremely cost effective way to improve staff and management skills.
- * Webinars can be done for staff working with all populations or customized for specific populations such as various populations of youth, mental health consumers, justice involved individuals, people with disabilities, TANF and SNAP recipients, people who are homeless, dislocated workers, veterans, seniors, the long term unemployed and many other types of people.
- * You can record the webinars at no additional cost to train staff that missed the live session and also to train new staff!

SOME OF OUR MOST POPULAR WEBINAR TOPICS!

This list is just a sample of Larry's webinar topics.

Email <mailto:larry@larryrobbin.com> for more information about any of these topics and for information on many other webinars!

Check off the webinars that will help your work!

**You Can be a Change Agent! From "No Work No Way to I Got the Job!"
New, More Powerful and Effective Ways to Increase Employment Motivation
in the Hard-to-Employ!**

**Trauma! How to Help People Cope with This Powerful Barrier to Employment
and Become Successful in the World of Work and in Their Lives!**

**Shaking Hands in Virtual Counseling! New Counseling Techniques to Make
Remote Employment Counseling Work Better for the Hard-to-Employ!**

It Takes a Village! How to do Referral Counseling and Help People Access the Supportive Services They Need!

The Captain and Coach Approach to Case Management! Make Motivational Interviewing and Other Innovative Counseling Approaches Work Better!

The All New Barrier Buster! Innovative Ways to Break Through Barriers to Employment in Less Time Than Ever!

Digging for Gold! A Strengths Based Approach to Finding Hidden Assets to Employment in the Hard-to-Employ!

**From the Streets to the Workplace!
How to Help People Who are Homeless Get Jobs!**

The Radar Approach to Job Retention! The Most Powerful Job Loss Prevention System You Can Put Into Your Program!

**Are You Talking Like Businesses Think?
How to Get Employers to Hire the Hard-to-Employ!**

**Reduce Staff Turnover in Workforce Programs Serving the Hard-to-Employ
How to Teach People to Find the Ability in Their Disability!**

Make Your Program a Magnet! New Ways to Recruit the Hard-to-Employ!

How to Make Your Program a Springboard to Job Readiness!

It is all About Who You Know! How to Help People Build Their Social Capital and Get Hired Faster Using the Hidden Job Market!

**How to Serve More People in Less Time and Get Better Results!
Transform Your Work into a High Capacity Model!**

Are You Working to Burnout or Working for Wellness! How to Manage Anxiety, Stress and Burnout in Workforce Development Organizations!

From Jobs to Careers!

How to Become a Career Exploration Guide for People Who are Hard-to-Employ!

As someone with a long career in workforce development including working for the Department of Labor and being a Director of a Workforce Development Board and now as the Executive Director of the California Workforce Association, I have had an opportunity to be acquainted with the work of the vast majority of the national trainers in the workforce development field. I have used the webinar training services of Larry Robbin on many occasions. Larry has been invited to present more often for the California Workforce Association than any other trainer because he provides the highest quality and most innovative training of anyone in the field. He has an unmatched range of knowledge about the many types of people served by the workforce system that comes from his many years of working in the field and from his extensive and ongoing volunteer work working directly with the people we serve. Larry transforms the work of people in our field to higher levels and his training gives people ideas, strategies and results that they never imagined they could achieve. I highly recommend him to any organization.

Bob Lanter

Executive Director of the California Workforce Association

Selling Employers on the Profit Making Benefits of OJT and Work Experience!

From Internships, Subsidized Employment or Work Experience to Jobs!

How to Teach People to Work in Ways That Lead to Job Offers!

How to Make Supported Work Work Better!

The Rules of Engagement! How to Prevent People From Dropping Out of Your Program and Get the Most Out of It!

The Case Management Skill Builder! How to Upgrade Case Management!

CAN'T DECIDE WHICH TOPIC TO CHOOSE?

CONTACT US AT [MAILTO:LARRY@LARRYROBBIN.COM](mailto:LARRY@LARRYROBBIN.COM), TELL US YOUR GOALS AND WE WILL HELP YOU PICK THE BEST TOPIC FOR YOUR NEEDS!

DIDN'T SEE WHAT YOU NEED?

Remember this is only a partial list of Larry's webinars.

Email us at <mailto:larry@larryrobbin.com> with your webinar workshop needs and we will give you other webinars to choose from!

ROBBIN AND ASSOCIATES
IMPROVING THE PERFORMANCE OF WORKFORCE PROGRAMS
SERVING THE HARD-TO-EMPLOY FOR OVER 45 YEARS!

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