<u>REENTRY AND EMPLOYMENT</u> WEBINARS PRESENTED BY LARRY ROBBIN

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- * Over 45 Years of reentry and employment training experience! Designed numerous reentry and employment programs. Provided management consulting and staff training to organizations working on improving employment outcomes of people in reentry.
- * Trained Over 100,000 People! Over 500 Conference Presentations! Presented Over 300 Webinars! Training sponsored by the California Jails Association, Wisconsin Department of Corrections, Indiana Department of Corrections, California Correctional Education Association, Goodwill Industries, California Workforce Development Board, National Association of Workforce Development Professionals, California Workforce Association, Marin County Probation Department, National Youth Employment Coalition, New York Association of Training and Employment Professionals, Riverside Workforce Development Board and many other organizations! To see the client list, go to <u>http://www.LarryRobbin.com.</u>
- Consulting and Training for Over 1000 Organizations Including the Department of Labor, Department of Health and Human Services, Department of Education, America's Job Centers, Nonprofits, Schools, Government Agencies, Businesses and Many Other Clients!
- * Extensive List of References! To see Reference Quotes, go to <u>http://www.LarryRobbin.com</u>.

"ROSS Innovative Employment Services is a leading national workforce organization that has been providing services for over 20 years and we have been very happy with Larry's webinars. He has an incredible amount of relevant webinar topics to choose from and he even customized ours to fit our needs! We have done a series of ten of Larry's webinars to train our staff and managers and they really enjoyed the unique ideas and tools that Larry provides. We plan on doing more of them. We recommend these webinars as a way to get fresh ideas and improve the knowledge of your staff." Shawn Brenner Chief Executive Officer of Ross IES

ABOUT LARRY ROBBIN WEBINARS!

- * All webinars are done live and customized for your goals using our unique pre-webinar needs assessment call. Webinars are two hours long and include time for a breakout room and questions and answers.
- * You can have as many people in on the webinar as you like without any additional fee. People can participate in the webinar from any location. Cosponsoring the webinars with other organizations and sharing the cost makes this an extremely cost effective way to improve staff and management skills.
- * Looking for a way to jump start the job search of your job seekers? Email <u>mailto:larry@larryrobbin.com</u> for information on our webinars especially designed for your job seekers!

* Discounts are available for booking a series of webinars!

In my position as the Division Director for Employment and Training Programs (Marin County Health and Human Services Dept) and Marin County Workforce Development Board Director, I worked closely with our Probation Department and saw a definite need for skill development and collaboration building among individuals and organizations working with justice-involved youth and adults. I had attended training that Larry Robbin presented on this topic, and I reached out to him to work with my staff, partners from community based organizations, the Probation Department, and State Parole in Marin County.

Larry provided a comprehensive series of trainings focused on the skills and strategies required to improve the employment and job retention of justice involved youth and adults. The audience for the trainings was quite diverse. It included management and staff from a wide range of organizations and in various roles in this work. The material Larry presented was very innovative and yet extremely practical and it appealed to this broad audience.

Larry's presentation was informed by his long history of work with programs and individuals that served people who were justice involved. In the course of the series of trainings, he covered increasing employment motivation, overcoming barriers to employment, job search strategies, interviewing techniques, understanding employer perspectives and job retention. Attendees completed evaluations for every session, and the overall feedback was excellent. I would recommend Larry for organizations that want to improve the employment outcomes of justice involved individuals. For further information, please feel free to contact me.

Sincerely, Racy Ming Principal Racy Ming Associates LLC <u>racy@racymingassociates.com</u> 707.888.4919

SOME OF OUR MOST POPULAR WEBINAR TOPICS!

This list is just a sample of Larry's webinar topics. Email <u>mailto:larry@larryrobbin.com</u> for more information about any of these topics and for information on many other webinars! Book three or more webinars and get a series discount! Check off the webinars that will help your work!

Shaking Hands in Telephone and Virtual Counseling! How to Overcome the Technology Communication Gap Using New Humanistic Remote Counseling Techniques!

Trauma! How to Help People in Reentry Cope with This Powerful Barrier to Employment and Become Successful in the World of Work!

The Radar Approach to Job Retention! The Most Powerful Job Loss Prevention System Can Stop Job Loss Before People in Reentry Start Work!

How Covid Has Changed How and Who Employers Hire! How to Update Your Job Search and Interviewing Strategies for the New Hiring Reality!

How to Serve More People in Reentry in Less Time and Get Better Results! Transform Your Work into a High Capacity Model!

Are You Saving Lives Doing Covid Informed Job and Career Counseling?

Working for Wellness! How to Manage Anxiety, Stress and Burnout in Reentry Employment Programs!

You Can Be a Barrier Buster! New, More Powerful and Faster Ways to Eliminate Barriers to Employment!

Make Your Program a Magnet! How to Recruit People in Reentry to Your Program!

You Can be a Change Agent!

How to Increase Employment Motivation in People in Reentry!

Are You Talking Like Businesses Think?

How to Make the Profit Making Employer Case for Using Your Services!

The Captain and Coach Approach to Case Management! A Powerful New Approach that Teaches People in Reentry to Case Manage Themselves!

Beyond Jobs! Career Counseling Success with People in Reentry!

As someone with a long career in workforce development including working for the Department of Labor and being a Director of a Workforce Development Board and now as the Executive Director of the California Workforce Association, I have had an opportunity to be acquainted with the work of the vast majority of the national trainers and consultants in the workforce development field. I have used the webinar, training and consulting services of Larry Robbin on many occasions. Our organization has sponsored numerous reentry and employment training sessions presented by Larry Robbin that have received outstanding evaluations. Larry has been invited to present at more of the California Workforce Association conferences than any other trainer because he provides the highest quality and most innovative training and consulting services of anyone in the field. His work is the state-of-theart and yet very practical. Larry transforms the work people are doing to higher levels and helps his training attendees and consulting clients get results they never imagined. I highly recommend him to any organization.

Bob Lanter

Executive Director of the California Workforce Association

Digging for Gold! A Strengths Based Approach to Finding Hidden Assets to Employment in People in Reentry!

From the Streets to the Workplace!

Employment Strategies for Working with People in Reentry that are Homeless!

The Rules of Engagement! How to Prevent People in Reentry From Dropping Out of Your Program and Get the Most Out of It!

The Case Management Skill Builder! How to Upgrade Case Management!

It is all About Who You Know! How to Help People Build Their Social Capital and Get Hired Faster Using the Hidden Job Market!

Soft Skills are Success Skills! How to Teach Them to People in Reentry!

Job Readiness From the Private Sector Perspective!

CAN'T DECIDE WHICH TOPIC TO CHOOSE?

CONTACT US AT <u>MAILTO:LARRY@LARRYROBBIN.COM</u>, TELL US YOUR GOALS AND WE WILL HELP YOU CHOOSE THE BEST WEBINAR FOR YOUR NEEDS!

DIDN'T SEE WHAT YOU NEED?

Remember this is only a partial list of Larry's webinars. Email us at <u>larry@larryrobbin.com</u> with your webinar workshop needs and we will give you other webinars to choose from! ROBBIN AND ASSOCIATES IMPROVING THE PERFORMANCE OF REENTRY EMPLOYMENT PROGRAMS FOR OVER 45 YEARS!

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